

AYSO Budget - Fiscal Year

	Section	Area	Region	Other	
			Year		Year
	For the 12 month period beginning: July 1, 2026			Ending: June 30, 2027	
Estimated # Players	1085	Date of last financial statement distributed to members:			04/02/2026
Estimated Revenues:			Budget	Per Player	Last Season Actual
4005 Registration Fees (see bottom right)			\$ 166,550.00	\$ 153.50	119,171.46
4006 Registration Fee Refunds			(3,000.00)	\$ (2.76)	(2,188.00)
4007 Early Registration Discount			(10,000.00)	\$ (9.22)	(10,000.00)
4008 Multi - Child Discount			(3,300.00)	\$ (3.04)	(3,300.00)
4009 Late Registration Fees			-	\$ -	-
4010 Merchandise Revenue			-	\$ -	8,930.85
4012 Merchandise Revenue - T-Shirts			600.00	\$ 0.55	562.45
4015 Training Registration Fees			-	\$ -	-
4020 Tournament/National Games/Player Camp Refunds			-	\$ -	-
4021 Tournament/National Games/Player Camp			-	\$ -	3,702.15
4022 Tournament - Referee Commitment Fees			-	\$ -	300.00
4023 Tournament - Referee Commitment Refund			-	\$ -	300.00
4024 Concessions			-	\$ -	592.54
4025 Tournaments - Vendors			-	\$ -	-
4027 Concessions - Packaged			-	\$ -	-
4031 Cultural Exchange			-	\$ -	-
4040 Fundraising - Other			5,000.00	\$ 4.61	17,446.86
4310 Sponsors/Contributions/Donations			2,000.00	\$ 1.84	28,245.00
4701 Area Fees Collected			-	\$ -	-
4707 Expo Registration Fees Collected			-	\$ -	-
4708 Donations Received from other SAR			-	\$ -	500.00
9105 Interest Income			-	\$ -	5.63
4959 Other Income (Describe)			-	\$ -	332.88
Total Estimated Revenue (R):			\$ 157,850.00	\$ 145.48	\$ 45,430.36
Estimated Expenditures:				\$ -	
5101 Uniforms - Players - TAX PAID			40,000.00	\$ 36.87	38,291.67
5102 Uniforms - Coaches - TAX PAID			3,000.00	\$ 2.76	1,556.37
5103 Uniforms - Referees - TAX PAID			2,000.00	\$ 1.84	472.13
5104 Uniforms - Other - TAX PAID			1,500.00	\$ 1.38	707.00
5105 Uniforms - Players - NO TAX PAID			-	\$ -	-
5106 Uniforms - Coaches - NO TAX PAID			-	\$ -	-
5107 Uniforms - Referee - NO TAX PAID			-	\$ -	-
5108 Uniforms - Other - NO TAX PAID			-	\$ -	-
5111 Field expenses			9,000.00	\$ 8.29	8,201.12
5115 Facility/Park Fees			14,000.00	\$ 12.90	\$9,447.00
5120 AED Equipment and Training			5,000.00	\$ 4.61	-
5130 Equipment - TAX PAID			25,000.00	\$ 23.04	14,470.75
5135 Equipment - NO TAX PAID			-	\$ -	-
5140 Storage Fees			-	\$ -	-
5150 Trainer Payments			-	\$ -	-
5155 Payments to Playing Circuit			-	\$ -	-
5200 National Games only - start up seed money			-	\$ -	-
5205 National Games only - Business Expenses			-	\$ -	-
5208 Tourn/National Games-Opening Ceremonies			-	\$ -	-
5209 Tourn/National Games-Banners and Signs			-	\$ -	890.00
5210 Tourn/National Games-Traffic Control			-	\$ -	-
5211 Tourn/National Games-Entertainment			-	\$ -	-
5212 Tourn/National Games-ID Cards			-	\$ -	-
5213 Tourn/National Games-Insurance			-	\$ -	-
5220 Tourn/Player-Incentives,Trophies,Awards			-	\$ -	3,086.94
5221 Tournament - Coaches Expenses			-	\$ -	-
5222 Tournament - Referee Expenses			-	\$ -	300.00
5223 Tournament - Other			-	\$ -	-
5224 Tournament - Water, Food			-	\$ -	-
5225 Concession Expenses			-	\$ -	-

Last Season

Estimated Expenditures:

	Budget	Per Player	Actual
5226	Tournament - Medical Personnel	\$ -	
5227	Tournament Planning Meetings	120.00	\$ 0.11
5228	Tournament/National Games Entry Fees	14,000.00	\$ 12.90
5229	Tournament/Player Camp Expenses	\$ -	12,000.00
5235	Merchandise Expense	3,000.00	\$ -
5239	Cultural Exchange Expenses	\$ -	93.00
5241	Playoff Expenses	\$ -	
5255	Ads/Social Media/Newsletter/Yearbook/Pictures	6,000.00	\$ -
5261	Fundraising Expenses - Concessions	1,000.00	\$ 5.53
5262	Fundraising Expense - Other	3,000.00	\$ 0.92
5272	Awards & Trophies TAX PAID	10,480.00	\$ 2.76
5273	Awards & Trophies NO TAX PAID	\$ -	380.00
5274	Volunteer Recognition	8,000.00	\$ 9.66
5275	Donation Expense	1,000.00	\$ -
5431	Clinic Training Expenses - Player	\$ -	3,654.80
5432	Clinic Training Expenses - Coaches	\$ -	
5433	Clinic Training Expenses - Referees	\$ -	
5434	Clinic Training Expenses - Other	\$ -	
5701	Area Fees Paid	\$ -	
5702	Payments to AYSO Office - Donations	\$ -	
5705	Payments to AYSO Office - Sales Tax	\$ -	
5706	Volunteer Membership Program & Screening	3,000.00	\$ 2.76
5707	Expo Registration Fees Paid	2,000.00	\$ 1.84
5708	Donations paid to another SAR	\$ -	2,290.00
5710	Payments to Affiliates	\$ -	1,285.00
5715	Payments to Referees (Playing Circuit)	\$ -	
5801	Assets (over \$1,000)	\$ -	
7401	Travel - Other	100.00	\$ 0.09
7430	Conferences/Meetings	500.00	\$ 0.46
7431	Section/NAGM	2,000.00	\$ 1.84
7435	Travel Mileage	200.00	\$ 0.18
7515	Phone/Internet/website	\$ -	
7535	Postage	50.00	\$ -
7540	Freight paid for uniforms and equipment	2,500.00	\$ 0.05
7610	Computer Software (Software & Subscriptions)	\$ -	2.30
7625	Office Supplies	300.00	\$ -
7695	Miscellaneous Supplies	100.00	\$ 0.28
8305	Bank and Credit Card Fees	\$ -	97.64
8595	Other Expenses	300.00	\$ 0.09
		\$ -	339.64
		\$ -	4.10
		\$ -	158.50
		\$ -	
	Contingency		
	Total Estimated Expenditures (E):	\$ 157,150.00	\$ 144.84
			\$ 102,923.00

Estimated Cash Increase (Decrease):	(R-E)	\$ 700.00
Estimated Bank Balance on June 30:		194,743.86
Estimated Ending Cash Balance:		\$ 195,443.86

Reserve Recommendation: 1 Year of Expenses.
Please comment if your expected reserve will be significantly less or more.

Comments: _____

Treasurer's Name & Signature: Susan Carballo Date: 04/03/2026

Executive Member's Name & Signature: Kelly Pofahl *Kelly Pofahl* Date: 04/03/2026

<p>DUE DATES: Region: 30 days prior to end of fiscal year - June 1 Area discretionary account: July 1 Section discretionary account: July 1 Tournament: 6 months prior to event Camp: 60 days prior to camp Cultural Exchange: 3 months prior to travel</p>	<p>PLEASE COMPLETE THIS SECTION: Registration fees</p> <table border="1"> <thead> <tr> <th>Players</th> <th>Fee</th> <th></th> </tr> </thead> <tbody> <tr> <td>600 x</td> <td>\$ 180.00</td> <td>= \$ 108,000.00</td> </tr> <tr> <td>375 x</td> <td>\$ 140.00</td> <td>= \$ 52,500.00</td> </tr> <tr> <td>70 x</td> <td>\$ 55.00</td> <td>= \$ 3,850.00</td> </tr> <tr> <td>40 x</td> <td>\$ 55.00</td> <td>= \$ 2,200.00</td> </tr> <tr> <td colspan="2" style="text-align: right;">Total</td> <td>\$ 166,550.00</td> </tr> </tbody> </table>	Players	Fee		600 x	\$ 180.00	= \$ 108,000.00	375 x	\$ 140.00	= \$ 52,500.00	70 x	\$ 55.00	= \$ 3,850.00	40 x	\$ 55.00	= \$ 2,200.00	Total		\$ 166,550.00
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* E-mail the signed BUDGET to your Area and Section Director by June 1.